# SMART COD SOLUTION

SCODS



### WHY US?

- Direct from sellers Home/Shop to Customers Home
- Track your Product on real time
  - 3 COD Facility provider
- Refer Other Seller/Reseller/Manufacturer & Earn Referral Income.
- 5 Best Marketing Plan



# **About Us.**

#### **Empowering Your Sales with Seamless Delivery & Faster Payments**

At SCODS Delivery Solutions LLP (SCODS - Smart COD Solutions), we're revolutionizing the way businesses sell and get paid. Whether you're a business house, individual seller, NGO, Self-Help Group, or firm, our end-to-end "delivery and COD collection system" ensures your products reach customers effortlessly—while you enjoy "quick, hassle-free payments".

#### Why Choose Us?

- Reliable Delivery: Nationwide logistics to expand your reach.
- COD Collection: Secure cash-on-delivery handling for trusted transactions.
- Fast Payments: Get your earnings faster, so you can focus on growth.
- ✓ For Everyone: Tailored solutions for businesses, nonprofits, and individual sellers alike.

Sell more, deliver smarter, and get paid quicker—partner with us today!



### Mission & Vision.

#### **MISSION**

Our mission is to empower sellers, resellers, NGOs, and small businesses by providing a seamless, reliable, and scalable platform for product delivery and cash collection. We bridge the gap between businesses and customers, ensuring faster payments, wider reach, and hassle-free growth.

#### **VISION**

Our Vision is to become the most trusted logistics and payment collection partner for thousands of sellers across India, enabling them to scale effortlessly. We aim to build a robust, tech-driven ecosystem that simplifies sales, accelerates cash flow, and fuels entrepreneurial success.

#### **Key Pillars:**

- ✓ Accessibility Serving businesses of all sizes, from individual sellers to large firms.
- Efficiency Fast, secure deliveries and instant payment settlements.
- Growth Helping sellers expand their reach and boost sales with dependable COD services.
- ✓ Convenient Products pick-up directly from Home/Shop, no need to visit any courier counter/delivery office.

By combining innovation with reliability, we're not just delivering products—we're delivering opportunities.

# **Our Legal Documents**



#### GOVERNMENT OF INDIA MINISTRY OF CORPORATE AFFAIRS

Central Registration Centre

Form 16

[Refer Rule 11(3) of the Limited Liability Partnership Rules,2009]

Certificate of Incorporation

LLP Identification Number: ACO-2591

The Permanent Account Number (PAN) of the LLP is AFPFS5608J\*

The Tax Deduction and Collection Account Number (TAN) of the LLP is SHLS14000A\*

It is hereby certified that SCODS DELIVERY SOLUTIONS LLP is incorporated pursuant to section 12(1) of the Limited Liability Partnership Act 2008.

Given under my hand at Manesar this NINETH day of MAY TWO THOUSAND TWENTY FIVE

Signature Not Verified

Digitally signed by DS MINISTRY OF CORPORATE AFFAIRS, CRC MANESAR 2 Date: 2025.05.09 15:27:35 IST

Chereddy Jaganadh Reddy Assistant Registrar of Companies/ Deputy Registrar of Companies/ Registrar of Companies For and on behalf of the Jurisdictional Registrar of Companies Registrar of Companies Central Registration Centre

Disclaimer: This certificate only evidences incorporation of the LLP on the basis of documents and declarations of the applicant(s). This certificate is neither a license nor permission to conduct business or solicit deposits or funds from public. Permission of sector regulator is necessary wherever required. Registration status and other details of the LLP can be verified on mca.gov, in

Mailing Address as per record available in Registrar of Companies office: SCODS DELIVERY SOLUTIONS LLP

Tower 6 Flat 673, south City Appartment, Kamrup Metropolitan, KAMRUP METROPOLITAN, Kamrup Metropolitan, Kamrup Metropolitan, Tambun Metropolitan, Kamrup Met

\*as issued by Income tax Department







### **Customer Receipt**



## **Our Charges -**

- (1) Delivery charge ₹100 or above\*
- (2) COD Service charge 10%\*

#### One Time Subscription fees - ₹199

Minimum order must be ₹500 or above.

- \* Depend upon delivery distance, parcel weight and size. (1)
- \* Depend upon Tax change and Banking charges updates. (2)

### Our Referral Program:

Become a subscriber today and start earning Referral Commission whenever your reffered reseller or seller. And also Get Referral Sales Bonus whenever you place the the first COD order above ₹1000! For every seller, reseller, or manufacturer you refer to our platform, you'll earn "₹20 to 50" as referral income. The more you refer, the more you earn!

**Unlock Your Earning Potential!** 

As a valued subscriber, you'll earn "₹10 to ₹150" for the first successful order placement by your referrals—whether they join as a seller, reseller, or manufacturer. Spread the word and watch your income grow!

Ranks	Referral Commission (₹50/₹80/₹100)	First order above ₹1000 (10% to 30% of COD Charges)	First order above ₹2000 (10% to 30% of COD Charges)	First order above ₹5000 (10% to 30% of COD Charges)
Starter (upto 100 Person Refer)	₹50	₹10	₹20	₹50
Executive (101 to 500 Person Refer)	₹80	₹20	₹40	₹100
Champion (after 500 total Person Refer, from 501 no. Person Refer)	₹100	₹30	₹60	₹150

Refer someone & earn Referral Commission ₹50/₹80/₹100 on per Person.

Refer someone & earn Referral Sales Bonus on your referred person's first COD order:

- (1) ₹1000 minimum order: ₹10 to ₹30 Referral Sales Bonus.
- (2) ₹2000 minimum order: ₹20 to ₹60 Referral Sales Bonus.
- (3) ₹5000 minimum order: ₹50 to ₹150 Referral Sales Bonus.

Our business model guarantees swift delivery, hassle-free revenue generation, and seamless collaboration between sellers and resellers. By addressing each other's challenges and fostering mutual growth, we create a resilient, indigenous ecosystem capable of thriving amid intense competition from e-commerce giants.

# SELLERS BENEFITS:

- 1. Easy Parcel Pickup Directly from your home, shop, or warehouse—no hassle, no extra logistics.
- 2. Instant Payouts Get same-day payments (excluding bank holidays) for faster cash flow.
- 3. Grow Your Sales Attract more customers and boost profits with "Cash on Delivery (COD)", ensuring trust and convenience.
- 4. Smart Seller Panel Manage orders effortlessly, track earnings, and maximize profits through your own sales order and your reseller team's sales performance, all in one place.

# RESELLERS BENEFITS:

- 1. Hassle-Free Parcel Pickup Directly from the seller's home, shop, or warehouse. No need to worry about repurchasing products, packaging, or logistics.
- 2. Fast & Secure Payments Receive same-day or next-day payouts (excluding bank holidays).
- 3. Expand Your Customer Base Enjoy higher profits with Cash on Delivery (COD) options, building trust and convenience for your buyers.
- 4. Seamless Online Management Our dedicated "Reseller Panel" lets you place orders effortlessly, sell continuously, and earn steady profits, without any upfront inventory investment.

#### **EARNINGS**

Sellers Price - (COD Service Charge + Delivery Charge) = Sellers Gross Profit

Sellers Gross Profit - (Resellers commission + Product

Buying Price) = Sellers Net Profit

5% to 20% of COD Charges = Sellers Incentive from SCODS.

As a Seller or as a Reseller - a Registered Subscriber of our Organization can earn amount a handsome amount as Daily & Monthly Income from the Sales Margin and from our sides - as Incentives..

# SELLERS EARNINGS:

- (1) PRODUCT SALES MARGIN =
  {[CUSTOMER BUYING PRICE (COD CHARGE + DELIVERY
  CHARGE)] RESELLER'S
  COMMISSION} BUYING PRICE
- (2) RESELLER TEAM SALES
  INCENTIVES = 5%/10%/15%/20%
  OF 10% COD CHARGE OF ALL
  COD SALES ORDER OF ALL
  ASSIGNED RESELLER'S TEAM
  OF UNDER A SELLER MONTHLY
  SALES.

## SELLERS AWARDS & RECOGNITION:

- (1) ANNUAL MEGA MEETING & TRAINING PROGRAM WILL BE HELD EVERY YEAR IN GUWAHATI CITY IN A 4 STAR OR 5 STAR HOTEL. FREE DINNER FACILITY+ TRAINING BY EXPERTS + AWARDS TO TOP 10 SELLERS AND TOP 20 RESELLERS.
  - (2) SPECIAL GIFTS TO THE TOP SELLERS.
  - (3) FREE FAMILY TOURS IN DIGHA, SHILLONG OR DARJEELING TO TOP SELLERS.

### RESELLERS

- **EARNINGS**:
- (1) PRODUCT RESELLING
  COMMISSION = [CUSTOMER
  BUYING PRICE (COD CHARGE
  + DELIVERY CHARGE)] SELLERS MARGIN
  - (2) CASH BACK = ₹10 CASH BACK ON FIRST ORDER OF ₹2000 OR ABOVE.
- (3) MONTHLY COD SALES INCENTIVES: 0.5% TO 1% OF MONTHLY COD SALES ORDER.

### SELLERS AWARDS & RECOGNITION:

- (1) ANNUAL MEGA MEETING & TRAINING PROGRAM WILL BE HELD EVERY YEAR IN GUWAHATI CITY IN A 4 STAR OR 5 STAR HOTEL. FREE DINNER FACILITY+ TRAINING BY EXPERTS + AWARDS TO TOP 20 RESELLERS.
  - (2) SPECIAL GIFTS TO THE TOP RESELLERS.
  - (3) FREE FAMILY TOURS IN DIGHA, SHILLONG OR DARJEELING TO TOP RESELLERS.

# Our System provides (Delivery service & COD Service)



Seller Must Need to add Pickup and Delivery address.

# RESELLERS (UPTO 1000 RESELLERS CAN BE ADDED BY A SELLER)

Reseller must need to add Delivery address for every customer.



Customer service
Guaranteed

#### **EARNINGS**

Sellers Price - (COD Service Charge + Delivery Charge) = Sellers Gross Profit

Ex. ₹1200 (Sellers Price) - [10% of ₹1200 (₹120) + Delivery charge (₹100)]= ₹980

Sellers Gross Profit - (Resellers commission + Product Buying Price) = Sellers Net Profit

Ex. ₹980 (Sellers Price) - {Resellers commission (10% = ₹120) + Sellers Buying Price (₹400)} = ₹460 Seller's Net Profit

	SELLERS SALES MARGIN			
Daily 1 Sales of ₹1000	10% COD Charge + ₹100 Delivery Charge	₹1000 - {Charges (₹100 + ₹100)} = ₹1000 - ₹200 = ₹800 Gross profit	₹800 - Reseller's Commission 10% of ₹1000 (₹100) = ₹700 Net Profit	
Daily 5 Sales of ₹1000 each (₹5000)	10% COD Charge + ₹500 Delivery Charge	₹5000 - Charges (₹1000) = ₹4000 Gross profit	₹4000 - Reseller's Commission 10% of ₹5000 (₹500) = ₹3500 Net Profit	
Daily 20 Sales in ₹1000 each (₹20,000)	10% COD Charge + ₹2000 Delivery Charge	₹20000 - Charges (₹4000) = ₹16,000 Gross profit	₹16,000 - Reseller's Commission 10% of ₹20,000 (₹2000) = ₹14,000 Net Profit	

#### SELLERS INCENTIVES FROM RESELLERS SALES

SELLERS INCENTIVES FROM RESELLERS SALES			
Monthly Commission (%) - As per Monthly Sales Slab	Total Monthly Order Slabs	Earning Example	
5%	Upto ₹49,999 Monthly Sales COD Order by Resellers Team	If ₹20,000 Monthly Sales order, 10% COD charge will be = ₹2,000 5% of the COD Charge = 5% of ₹2000 = ₹100	
10%	From ₹50,000 to ₹99,999 Monthly Sales COD Order by Resellers Team	If ₹70,000 Monthly Sales order, 10% COD charge will be = ₹7,000 10% of the COD Charge = 10% of ₹7000 = ₹700	
15%	From ₹1,00,000 to ₹4,99,999 Monthly Sales COD Order by Resellers Team	If ₹2,00,000 Monthly Sales order, 10% COD charge will be = ₹20,000 15% of the COD Charge = 15% of ₹20,000 = ₹3000	
20%	₹5,00,000 or above Sales COD order by Resellers Team	If ₹8,00,000 Monthly Sales order, 10% COD charge will be = ₹80,000 20% of the COD Charge = 20% of ₹80,000 = ₹16,000	

✓ Reseller Commission = 10% to 40% commission on Product Selling Price.

#### 5% Resellers Incentives (Cash Back)

Daily Orders	Percentage	Incentives (Cash Back)
First order above ₹2000	5% of COD charges	₹10 Cash Back
First order above ₹5000	5% of COD charges	₹25 Cash Back
First order above ₹20,000	5% of COD charges	₹100 Cash Back

Monthly Sales Incentives for Reseller:

Monthly COD Sales order above ₹1,00,000 = 0.5% of COD Sales order upto 5 Lakhs COD sell order monthly (₹2500 Capping).

Monthly COD Sales order above ₹5,00,000 = 1% of COD Sales order upto 25 Lakhs COD sell order monthly (₹25000 Capping).

#### **Manufacturer Income**



As an Entrepreneur Package Subscriber (Manufacturer), you can earn Profit Margin on your Products sales through our Network of Sellers & Resellers.

When your product is sold directly by a
Seller, your earnings will be:
"Customer Price" - ("Seller's Profit Margin" +
"COD & Delivery Charges") = Manufacturer's
Profit.

Maximize your earnings with direct sales!

When your product is sold by a Reseller,
your earnings will be:
"Customer Price" - ("Sellers Profit" +
"Reseller's Commission" + "COD & Delivery
Charges") = Your Profit Margin.

# Breakdown of Income from COD charges (10%): ₹500

Types of Income	Percentage from COD Charges	Approximate Value per ₹5000 COD order
Referral First COD order Income	Upto 30%	₹150
Seller's Incentive from Reseller Team	Upto 20%	₹100
Cash Back to Resellers	Upto 5%	₹25
Reseller's Monthly Incentives	Upto 10%	₹50
Our Delivery Partners Margin	Upto 30%	₹150
Our Profit margin	5%	₹75

<sup>\*</sup>Calculation vary depending upon various factors.

## **Our Core Management**



HIMANGSHU SHEKHAR HAZARIKA
CHIEF MANAGING DIRECTOR (CMD)



RAHUL NATH
CHIEF EXECUTIVE OFFICER (CEO)



JAYA SAIKIA

MANAGING DIRECTOR (MD)



### **Smart COD Solutions**





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